

09/521,235

10022/112

Response to Office Action mailed February 10, 2004  
Response transmitted Friday, April 9, 2004

**In the Claims:**

This listing of claims will replace all previous versions, and listings, of claims in the application. Please add Claims 21-26.

- B1
1. (Currently amended) A method for developing a dossier comprising the steps of:
    - (a) receiving a name of a client ~~relevant to a proposal~~;
    - (b) presenting a list consisting of industries associated with the client;
    - (c) allowing selection of an industry from the list of industries;
    - (d) searching for information relating to the client and the selected industry;and
    - (e) preparing the dossier utilizing the information found during the searching.
  2. (Previously presented) A method as recited in claim 1, further comprising a step of presenting an alternate list consisting of industries not associated with the client.
  3. (Previously presented) A method as recited in claim 1, further comprising steps of displaying topics associated with the client and allowing selection of at least one of the topics for insertion of information relating to the selected at least one of the topics in the dossier.
  4. (Original) A method as recited in claim 1, wherein the dossier is arranged in sections according to people, documents, and projects.
  5. (Original) A method as recited in claim 4, wherein the people section is arranged according to the number of documents and projects an individual has produced related to the client or industry.
  6. (Original) A method as recited in claim 4, wherein the documents and projects sections are arranged chronologically.

09/521,235

10022/112

Response to Office Action mailed February 10, 2004

Response transmitted Friday, April 9, 2004

7. (Currently amended) A computer program embodied on a computer readable medium for developing a dossier, comprising:

- B/
- (a) a code segment that receives a name of a client ~~relevant to a proposal~~;
  - (b) a code segment that presents a list consisting of industries associated with the client;
  - (c) a code segment that allows selection of an industry from the list of industries;
  - (a) a code segment that searches for information relating to the client and the selected industry; and
  - (b) a code segment that prepares the dossier utilizing the information found during the searching.

8. (Previously presented) A computer program as recited in claim 7, further comprising a code segment that presents an alternate list consisting of industries not associated with the client.

9. (Original) A computer program as recited in claim 7, further comprising a code segment that displays topics associated with the client and allows selection of at least one of the topics for insertion of information relating to the selected at least one of the topics in the dossier.

10. (Original) A computer program as recited in claim 7, wherein the dossier is arranged in sections according to people, documents, and projects.

11. (Original) A computer program as recited in claim 10, wherein the people section is arranged according to the number of documents and projects an individual has produced related to the client or industry.

12. (Original) A computer program as recited in claim 10, wherein the documents and projects sections are arranged chronologically.

09/521,235

10022/112

Response to Office Action mailed February 10, 2004

Response transmitted Friday, April 9, 2004

B1

13. (Currently amended) A system for developing a dossier, comprising:

- (a) logic that receives a name of a client ~~relevant to a proposal~~;
- (b) logic that presents a list consisting of industries associated with the client;
- (c) logic that allows selection of an industry from the list of industries;
- (d) logic that searches for information relating to the client and the selected industry; and
- (e) logic that prepares the dossier utilizing the information found during the searching.

14. (Previously presented) A system as recited in claim 13, further comprising logic that presents an alternate list consisting of industries not associated with the client.

15. (Original) A system as recited in claim 13, further comprising logic that displays topics associated with the client and allows selection of at least one of the topics for insertion of information relating to the selected at least one of the topics in the dossier.

16. (Original) A system as recited in claim 13, wherein the dossier is arranged in sections according to people, documents, and projects.

17. (Original) A system as recited in claim 16, wherein the people section is arranged according to the number of documents and projects an individual has produced related to the client or industry.

18. (Original) A system as recited in claim 16, wherein the documents and projects sections are arranged chronologically.

09/521,235

10022/112

Response to Office Action mailed February 10, 2004  
Response transmitted Friday, April 9, 2004

19. (Previously presented) A method as recited in Claim 3, further comprising searching for information relating to the at least one of the selected topics, and displaying said information relating to the at least one of the selected topics.

20. (Previously presented) A method as recited in Claim 4, wherein the arranged sections include displayed expandable nodes and subnodes.

B 21. (New) A method as recited in Claim 1, wherein the list of associated industries is presented in response to receiving the name of the client.

22. (New) A method as recited in Claim 21, further comprising storing the association of one or more industries with the name of the client.

23. (New) A method as recited in Claim 2, wherein the list of associated industries is presented in response to receiving the name of the client.

24. (New) A method as recited in Claim 23, further comprising storing the association of one or more industries with the name of the client.

---